

## Strategic Buyer Seeks Drayage (Short Haul Intermodal) Transport Company Nationwide

NEO Business Advisors has been retained to assist our client in the acquisition of companies in the drayage and short haul intermodal transport industry.



### Acquisition Criteria

#### Target Company:

Seeking Drayage (Short Haul Intermodal) Transport Company established 20+ years with an owner looking to retire.

#### Geographic Area of Interest:

Anywhere in the lower 48 states with a primary interest in Houston, Dallas, and Chicago.

#### Revenue Range:

\$5M - \$50M Revenue

#### Cash Flow Range:

\$500k - \$5M EBITDA

#### Valuation/Deal Structure:

Preference for 100% buyout transactions. Our client is generally open to the Seller maintaining an ongoing role in the Company (if desired), can work with existing management or can bring in a new manager.

#### Automatic Disqualifiers:

No distressed opportunities. Our client is generally not interested in unionized businesses or those designated as a minority-owned, woman-owned, or disadvantaged business entity status. Our client is open to veteran-owner business opportunities.



### About Our Client

Our client has recently acquired two companies in this space and is actively seeking add-on acquisitions. The combined companies have over \$30 million in revenue and over 150 employees.



### Contact Us

If you are interested or know of a potentially interested party, please contact:

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