

## Strategic Buyer Seeks Environmental and Industrial Cleaning Businesses Nationwide

NEO Business Advisors has been retained to assist our client in the acquisition of companies in the environmental and industrial cleaning space.



### Acquisition Criteria

#### Target Company:

Seeking Environmental and Industrial Cleaning Businesses that offer the following service lines: vacuum trucks, environmental remediation, industrial cleaning, pressure washing, used oil, wastewater treatment, tank cleaning or hydroblasting.

#### Geographic Area of Interest:

Nationwide, with a focus on MI, IN, OH, PA, KY, TN, NC and SC.

#### Revenue Range:

\$1M - \$10M Revenue

#### Cash Flow Range:

\$500k - \$2M EBITDA

#### Valuation/Deal Structure:

Preference for 100% buyout transactions. Our client is generally open to the Seller maintaining an ongoing role in the Company (if desired), can work with existing management or can bring in a new manager.

#### Automatic Disqualifiers:

Our client is generally not interested in unionized businesses or those designated as a minority-owned, woman-owned, or disadvantaged business entity status. Our client is open to veteran-owner business opportunities.

### About Our Client

Our client currently owns and operates three companies in this space with locations in NC, SC, and IN with combined revenues of approximately \$40 million. They are seeking acquisitions to grow in their current markets and expand into new service areas.



### Contact Us

If you are interested or know of a potentially interested party, please contact:

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