

## Strategic Buyer Seeks Gasket, Packing and Seal Manufacturing, Fabricating, Converting and Distribution Businesses in Ohio

NEO Business Advisors has been retained to assist our client in the acquisition of companies in the gasket, packing and seal manufacturing, fabricating, converting, and distribution industries throughout Northeast Ohio and the surrounding states. We assisted our client in successfully completing the acquisition of a platform company in this space in 2021 and are currently seeking follow on acquisitions for this platform.



### Acquisition Criteria

**Target Company:**

Seeking Gasket, Packing and Seal Manufacturing, Fabrication, Converting and Distribution Companies established 15+ years with an owner looking to retire.

**Geographic Area of Interest:**

Primary area of interest is Northeast Ohio within a 100-mile radius of Cleveland, OH with secondary interest in the surrounding states.

**Revenue Range:**

\$500k - \$5M Revenue

**Cash Flow Range:**

Up to \$1M EBITDA

**Valuation/Deal Structure:**

Preference for 100% buyout transactions.

**Automatic Disqualifiers:**

Our client is generally not interested in unionized businesses or those designated as a minority-owned, woman-owned, veteran-owned or disadvantaged business entity status if contracts or sales are conditional upon the status.

### About Our Client

Our client has recently acquired a platform company in this space in 2021 located in Northeast Ohio and is actively seeking add-on acquisitions to scale. The company has a state-of-the-art 33,000 SF manufacturing facility with ample capacity for in-house growth and space to integrate other business operations.



### Contact Us

If you are interested or know of a potentially interested party, please contact:

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