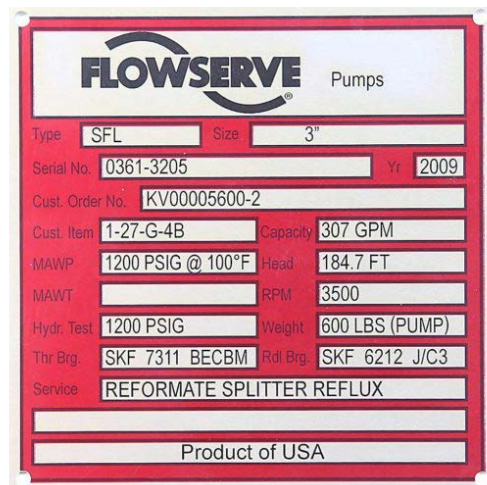


Strategic Buyer Seeks to Acquire Manufacturers of Standard and Custom Identification Products (Metal Tags, Nameplates, Decals)

NEO Business Advisors has been retained to assist our client in the acquisition of manufacturers involved in the design and fabrication of standard and custom identification products including metal tags, nameplates, cable ties, decals and photo anodized products, marking dies and systems, along with engraving and etching services nationwide with a core focus in the Great Lakes Region.



Acquisition Criteria

Target Company:

Seeking Manufacturers of Standard and Custom Identification Products (Metal Tags, Nameplates, Decals, Labels and more) who are privately owned, established 20+ years, with stable or growing revenue and profit, and an owner looking to retire.

Geographic Area of Interest:

Nationwide in the contiguous states for businesses with \$1M up to \$3M EBITDA as standalone operations. As low as \$0 EBITDA for tuck-in acquisitions.

Revenue Range:

\$1M - \$15M Revenue

Cash Flow Range:

Up to \$3M EBITDA

Valuation/Deal Structure:

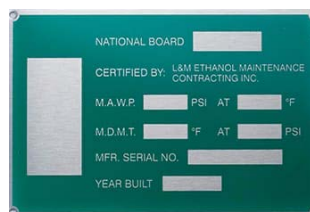
Preference for 100% buyout transactions.

Automatic Disqualifiers:

Our client is generally not interested in unionized businesses or those designated as a minority-owned, woman-owned, veteran-owned, or disadvantaged business entity status if contracts and/or sales are conditional upon that status.

About Our Client

Our client is a multi-generational business founded in the 1920's and has made a name for themselves in the industry as a leading provider of standard and custom identification products with a focus on quality standards and customer service. Our client is actively seeking acquisition opportunities to grow sales, add capabilities, expand geographic reach, diversify end markets, and add skilled employees. Headquartered in Northeast Ohio, the company operates out of a state-of-the-art 20,000 SF facility with a team of long-tenured, highly-skilled employees.



Contact Us

If you are interested in discussing a potential sale of your business or know a potentially interested party, please contact:

Nick Fares, Principal Broker

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Email: Nick@NEOBusinessAdvisors.com